

SHEETAL KULKARNI

Director App factory, Delivery and Strategy | Agile Transformation |
SAFe Agilist

📞 +919960726840

✉️ sheetal4.kulkarni@gmail.com

🌐 linkedin.com/in/sheetal-kulkarni-96146436/

📍 Pune 🔗 URL



Dear Hiring Manager,

I am writing to express my enthusiastic interest in the **DELIVERY MANAGER L1** position at **Wipro**, as advertised. With over 10 years of experience in delivery management, program management, and strategic transformation, I am confident that my proven ability to drive successful outcomes aligns perfectly with the requirements of this role and Wipro's vision for end-to-end digital transformation.

Throughout my career, I have consistently demonstrated a strong aptitude for leading complex initiatives and achieving significant business improvements. At **PROLIM Solutions Private Ltd**, I **implemented a strategic planning framework that resulted in a 25% increase in project success rates and enhanced employee engagement**. Furthermore, I **secured multi-year contract renewals at 98% of previous value by organizing a JBR to demonstrate ROI and structuring a flexible package**, effectively mitigating churn risk for a critical client in the banking sector. My tenure at **Emergys Solutions Private Ltd** saw me **transform a struggling program by implementing Agile Methodology, resulting in delivery 6 months early and 10% under budget**. I also **managed 4 teams responsible for Technical Delivery, improving overall delivery issues resolution by 80% and enhancing client satisfaction scores by 60%**.

My experience in designing and driving large transformation initiatives is extensive. At **Wipro**, I established a unified delivery and governance framework, ensuring consistency, quality, and measurable business outcomes with Customer Management. I spearheaded Agile Framework adoption, **reducing delivery time by 30% and increasing feature releases by 25%** by implementing Scrum ceremonies and coaching teams. I also successfully addressed departmental resistance to software implementation by conducting workshops and revising plans, **achieving a 90% reduction in concerns and enabling on-schedule rollout through effective stakeholder management and change management**. My ability to bridge executive vision and operational execution is evidenced by implementing a cascaded communication framework and quarterly strategy reviews, **boosting employee engagement by 25% and improving operational efficiency by 10%**.

My resume details my core experience in Digital Transformation, particularly within manufacturing and banking industries, with a strong understanding of various tools and solutions. I have a proven track record in **stakeholder management**, having managed discussions with required stakeholders for various aspects of the program for timely follow-up till closure. My experience also includes **driving automation initiatives** by leveraging technology and process optimization to streamline manual tasks and improve overall productivity. I am well-versed in staying updated on industry trends and emerging technologies, applying this knowledge to improve business initiatives. My expertise extends to **Quality Control** through reviews of designs created by Functional Consultants and Tech Architects, and I am responsible for receiving sign-offs on design, UAT, and Hypercare from the customer.

Academically, I hold a P. G. Diploma in Advanced Computing from CDAC, Pune, and a B.E. Electrical Engineering from BAM University, Aurangabad. I am also a **Certified SAFe Agilist**, further demonstrating my commitment to modern agile methodologies.

I am available to start in **8 days** and am prepared to relocate to **Ready** as required by the position.

I am eager to bring my leadership, strategic thinking, and proven delivery management skills to Wipro. Thank you for considering my application. I look forward to the opportunity to discuss how my experience can benefit your team.

Sincerely,

Sheetal Kulkarni